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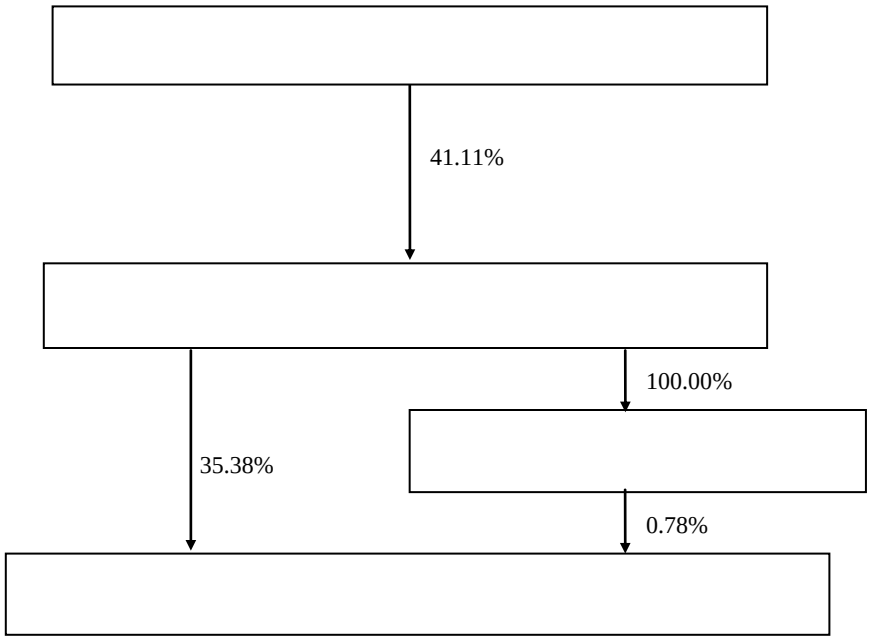
113,408,385

35.38% 2,488,233

0.78%

36.15%

41.11%



320,587,859

20%

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	12,005,898	40.02%
	10,511,861	35.04%
( )	3,978,288	13.26%
	3,503,953	11.68%
	30,000,000	**100.00%**
	26,000,000	28.5362%
	25,409,680	27.8883%
	9,738,330	10.6883%
	4,275,800	4.6929%
	2,463,760	2.7041%
	23,224,730	25.4902%
	91,112,300	**100.00%**

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68.28%

100%

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51.69%

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72.7162%

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50%

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2018

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					2018	
	2018		**2018**			
	3,488.07	1.25%	3,072.60	1.11%	6,560.67	2.36%
	1,553.71	0.57%	1,656.93	0.60%	3,210.64	1.17%
	1,868.82	18.92%	1,323.99	13.40%	3,192.81	32.32%
	1,808.90	-	1,323.99	-	1,101.74	14.73%

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		3,679.97	9,464.00
		5,564.03	28,927.25
		40.02%	28.5362%
	= ×	2,226.73	8,254.74
	=	1,453.25	1,209.26

2018

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	2016	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**	**2023**	**2024**
	2,648.52	3,291.42	5,060.64	3,340.69	3,695.83	3,775.33	3,865.97	3,865.97	3,865.97
	-	24.27%	53.75%	-33.99%	10.63%	2.15%	2.40%	0.00%	0.00%
	63.16%	68.13%	64.20%	67.55%	67.75%	67.78%	67.82%	67.82%	67.82%
	–	7.88%	-5.77%	5.22%	0.30%	0.05%	0.06%	–	–
	–	–	–	-1,605.68	892.64	1,084.34	1,095.57	1,170.04	1,170.04
	–	–	–	-1,504.40	734.16	782.87	694.34	650.93	4,676.99
			–						13.92%
			–						**6,034.89**

2018 2018

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2018 2017

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2017 2017

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	2016	**2017**	**2018**	**2019**	**2020**	**2021**	**2022**	**2023**	**2024**
	8,579.58	9,339.13	6,267.91	7,829.49	8,831.69	9,975.59	10,489.56	11,030.13	11,030.13
	-	8.85%	-32.89%	24.91%	12.80%	12.95%	5.15%	5.15%	0.00%
	67.99%	50.74%	62.39%	63.87%	64.20%	64.51%	64.50%	64.48%	64.48%

– -25.38% 22.96% 2.38%

	1,453.25	1,209.26
	2,178.06	3,027.81
	3,631.31	4,237.07
	688.01	8,557.54
	4,319.32	**12,794.61**
	6,034.89	**17,892.31**
	39.72%	**39.84%**
	-	-

6,034.89 17,892.31

39.72%

39.84%

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2018

2019 1-6

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2,662.51 2018

1.76% 0.86% 2019 6

1.82% 0.82%

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20% 80%

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6,456.30 6,351.27

2018 2016

2-3 253.25

2018 1 8

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2017 6 30

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2017 6 30

6,456.30 6,351.27

4,907.72 743.19

400 238.86

6,289.77

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2017 6

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2015 2017 6

	2017 6 30 /2017 1-6	**2016 12 31 /2016**	**2015 12 31 /2015**
	6,456.30	6,474.46	6,526.54
	6,351.27	6,396.09	6,443.41
	-	4.67	51.74
	-42.00	-47.32	-103.86

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2018 2019 1-9

6,560.67 8,054.66 1

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		2016 1	73.23
			1,009.10

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1	[OFP Cloud-DTP] V2.0	2016SR211592	OFP® Cloud-DTP OLTP

1 ° 0

2 API [OFP Clo

	[FBP RORM]		
8	 V1.0	2019SR0077222	

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60%

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1	[OFP Cloud-DTP] V2.0	2016SR211592	OFP® Cloud-DTP OLTP

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2	API [OFP Cloud-DAP]V1.0	2017SR241197	Api
3	[OFP Cloud-DESB]V2.0	2018SR093781	
4	[FBP] V1.0	2016SR395742	
5	V1.0	2017SR409906	
6	V1.0	2018SR781323	
7	V1.0	2018SR781361	
8	V1.0	2018SR781365	

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3				187.00
4				162.00
5			-	137.00
6			2+4+N	127.00
7			+ - 297	121.45
8			2019 2021	120.00
9				119.00
10			RF18-GF-129	88.50
11			RF19-BB-077 2019	51.00
12			2019 2021	1,760.00
13			2019	1,600.00
14				1,298.00
15			2019 2021	978.00
16				828.50
17			+ -APP 283	715.36
18				396.00
19				378.00
20			2018 1	370.00
21			2019	340.00
22				202.76
23			ESB	190.00
24				181.96
25				172.50
26				159.38

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27				157.98
28				145.00
29				138.00
30				128.15
31				120.00
32				116.50
33			_	87.00
34				79.00
35				75.00
36			2+4+N	30.00
37			-IT	288.01
38			2019	245.72
39			ATMP/V	168.00
40				149.70
41				118.00
42				99.20

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2018

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2019 9 30

1			-		4,600.00	0.42%	3.10%	2009 3
2			-		1,478.37	9.38%	1.00%	2005 6
3			-		3,000.00	9.68%	2.02%	2016 9
4					3,000.00	11.72%	2.02%	2017 10
5					102.00	10.00%	0.07%	2015 5
6					25.00	5.00%	0.02%	2017 8

2019 9 30

6.12% 30%

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2019 9 30

2019 9 30

2019 9 30

2019 9 30

6.12%

2019 4 29 4 29

1					9,464.00	72.72%	
2					1,456.37	10.67%	

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3					1,920.00	60.00%	30%

28.5362%

72.72%

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2 2019 9 30

2019 9 30

6.12%

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（本页无正文，为云南南天电子信息产业股份有限公司《<关于请做好南天信息非公开发行股票申请发审委会议准备工作的函>的回复》之签章页）

云南南天电子信息产业股份有限公司

2019年 12月 5日

（本页无正文，为中信建投证券股份有限公司《<关于请做好南天信息非公开发行股票申请发审委会议准备工作的函>的回复》之签章页）

保荐代表人签名：

蔡诗文　　冯雷

中信建投证券股份有限公司

2017 年 12 月 27 日

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